

The Not so Secrets to the Secrets of Effective Collaboration SageCon Summit November 4, 2021

Why are you REALLY collaborating?













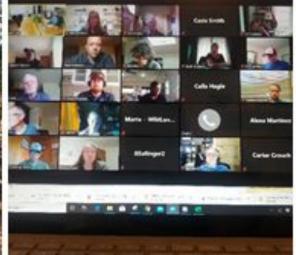




This is Us



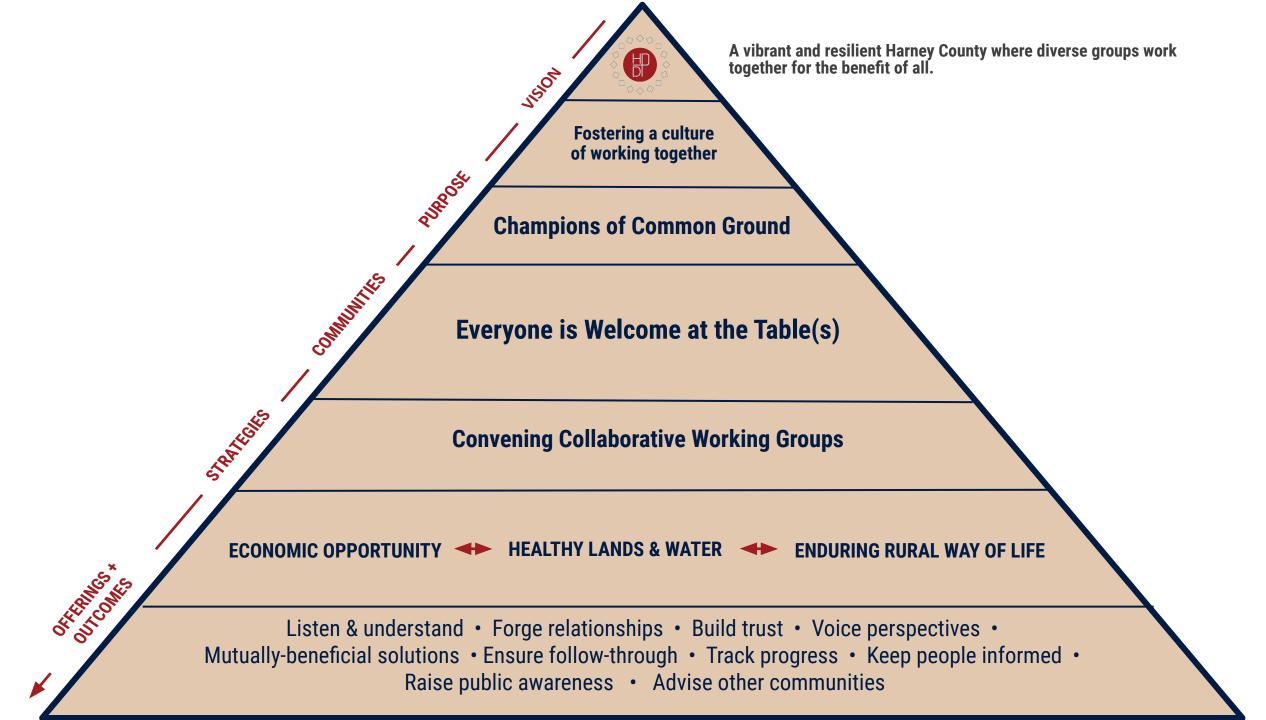














Relationship Building

100 cups of coffee and meeting people where they are.



90% of what's currently being called collaboration

Asking a diverse group to review and approve a plan that has already been developed

Check-the-box activity to meet an organizational requirement/ mandate

Making recommendations or providing input to a decision authority

Holding a series of public meetings and then doing what you want anyway

Partnering to implement projects that have already been planned

Solving simple problems



If I knew then what I know now . . .

